



Maximize your savings and operational efficiency with Coupa delivered by Xoomworks

Choosing Coupa is a major step towards better spend management – capturing savings, improving efficiency and gaining control. But we go further in helping you to maximize your savings and ensure your operational efficiency with our range of Coupa services.

Rapid deployment of Coupa

 **XoomCloud**® XoomCloud is our Coupa cloud-based, rapid deployment methodology that we tailor and use on all our projects. It is an in-depth playbook with tools, templates and best practices that ensure consistency in delivery, provides greater governance, and makes sure all the best ways of working with Coupa are always at your fingertips.

 **XoomConnect**® With integration as one of the more complex areas of any Source to Pay solution, our XoomConnect toolkit provides templated Coupa to ERP integration that speeds integration by approximately 50%.

Combined with our change management approach and experience of over 200 Source to Pay projects, Xoomworks provides the right expertise at the right price.

As the first, largest and most experienced Coupa partner in EMEA, we have implemented Coupa across 40+ clients in Europe, US & Canada, the Middle East and Africa and APAC using our team of 80 specialist Coupa practitioners.



Ensuring Coupa Optimisation

Our focus is on Procurement outcomes, not just technical go-lives – it is therefore important to us that your Coupa system delivers value for you long after we are gone.

Going live with Coupa is the start of your journey, but the most successful organisations keep project momentum going to really deliver against their business case.



XoomTune is our optimisation dashboard and methodology that we build into each project six months after go-live. Containing dozens of charts and benchmarks based on your actual Coupa data, it helps ensure you are delivering against your business case and provides recommendations on where improvements can be made.

Coupa Operational Support Services

Our Coupa operational support services are designed to allow you to focus on your core objectives to drive value for your business while we make sure everything is running smoothly.

Our team of Coupa experts are based at our specialist multilingual Service Desk and centre of excellence in Cluj-Napoca, Romania. They provide a range of services from system support to release management, supplier enablement and eAuction event management – all aimed at supporting your procurement function to deliver more strategic value to your business.

Why choose Xoomworks for your Coupa deployment?

Xoomworks Procurement is a leading procurement consultancy that helps global to mid-size organisations around the world transform procurement into a valuable corporate asset.

Our expertise covers Sourcing and Transformation, Procurement Technology, and Operational Procurement Support – from sourcing, supplier management and visibility of spend through to transactional control and supply chain financing.

Our implementation expertise includes:

- Full lifecycle implementation and project management
- Communication and change management
- Organisational restructuring
- Best practice process design and configuration
- Training
- Supplier enablement
- Data cleansing
- Testing
- Integration (ERP and Coupa-side)
- User adoption



- Post go-live XoomTune optimisation benchmarking

Our support expertise includes:

- 1st and 2nd line system service desk
- Transactional procurement buying desk
- Release management
- Training
- Supplier enablement
- Data management
- Sourcing and auction support

Some of our Coupa customers:
