

XoomCloud[®]

Implementing for the next generation

Confidence in rapid and structured cloud Implementations

Source to Pay (S2P) cloud solutions bring enormous cost and efficiency benefits, but to implement them successfully they require a change in mindset. Xoomworks has developed its XoomCloud methodology over the last five years to help companies adapt to these changes. The XoomCloud methodology is a cloud playbook that reduces risk and cost and increases the effectiveness of implementing in the cloud. Four reasons why a new approach is needed:

- 1 Cloud solutions are already built** – the starting point for cloud projects and the subsequent phases are now different.
- 2 Team make-up and size is different** – teams are smaller, more agile and often include more customer delivery.
- 3 Things happen faster and more frequently** – new releases happen several times a year, and an upgrade is often completed pre go-live. Including these dynamics needs a different approach.
- 4 Projects are more iterative** – this allows results to be seen within days and weeks rather than months or years.

In addition to reflecting these changes, XoomCloud still incorporates all of the original project fundamentals such as project and change management, testing, training and support, that are needed to ensure customer success.

Introduction

XoomCloud is a methodology that sits at the core of all of Xoomworks' customer cloud implementation projects. It has been developed over the last five years specifically around S2P and P2P cloud implementations.

XoomCloud reduces risks and costs by enabling each of our consultants to follow a 'tried and tested' format for each cloud procurement implementation, from pre-project planning right through to project completion. The standardised format covers everything that is required to ensure a successful project and incorporates the significant changes in approach required in a cloud implementation.

We have been implementing
Coupa for 4 years with
the greatest number of
implementations across Europe



We have been
developing and using
XoomCloud for over
5 years

How it works

XoomCloud works by allowing each Xoomworks consultant to build an individual project plan from a set of project stages. Each of these stages includes the key decisions, inputs, outputs and deliverables required. This avoids the need to reinvent the wheel for each project.

With a clear structure and supporting governance model, it enables the whole project team to understand in detail what needs to be completed before the project has even begun.

It is process driven which means that each stage of the plan must be complete in order to move onto the next stage, through a series of gateways. These gateways have been developed through over 40 implementations and balance the need for rigour with the agility of cloud. The result is a structured, but flexible project with minimal risk.

Because XoomCloud is a living methodology, it is supported by a continuous improvement programme that updates, revises and improves content on a constant, real-time basis. Supplemented with monthly "All Hands" meetings to communicate changes to the team, consultants always have the latest knowledge for your project.

We have over

40 complete or current customer cloud implementations



Key benefits of the Playbook



Reduces risk through a gateway methodology that is based on over 40 cloud implementations



Provides up-front transparency so everyone knows what needs to be done, when and by whom.



Reduces project costs through a more complete and rapid pre-project planning, as well as a more effective implementation approach



Improves customer success as change management is built in from day one, and clients see a more iterative and agile approach



Balances the agility of the cloud with project rigour



It's a living document so it is constantly updated with best practice



About Xoomworks

Xoomworks is a niche consultancy and outsourcing company that specialises in Procurement and Business Intelligence. Staff are based in UK and Europe and consist of technical, business and behavioural consultants, and senior procurement staff. Our Complete Procurement proposition addresses both the mechanics and behaviours of Procurement that drive the greatest value for organisations.

Interested in find out more about Xoomworks Procurement?

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