



## Moving your procurement process to the Cloud with SAP Ariba

### Thinking of moving your business to SAP Ariba Cloud?

As cloud development accelerates, we find customers are moving their procurement processes over to the new platform to benefit from increased ROI and the improved innovation and adoption that cloud offers.

With existing tools like SAP SRM and SAP Ariba On Premise reaching end of life status, SAP Ariba Cloud provides a more comprehensive, cost effective, up-to-date and user-friendly experience, giving you a compelling business case to move your procurement solution.



### Overview

Procurement cloud solutions can bring you enormous cost and efficiency benefits such as lower TCO and improved innovation – but deciding on a solution strategy and knowing the best way to implement it is a challenge.

If you are thinking of moving to the cloud, we will help simplify your cloud journey and support you as you evaluate SAP Ariba Cloud as an option for your organisation – a user friendly, cost effective and constantly evolving suite of Source to Pay tools

### Helping you evaluate

Xoomworks is here to help you evaluate your options and help make the right decisions for your business. So why might you be considering SAP Ariba Cloud:

#### **Your SAP SRM is reaching end of life and will no longer be supported**

*If you are an existing SAP SRM customer, you need to be looking to migrate to a new system as soon as possible. As well as being outdated, SRM will no longer be developed and supported.*

#### **You already have SAP but don't currently have a SRM solution**

*You may be currently using the purchasing module within SAP directly (Materials Management) but do not have a P2P solution. The purchasing experience of MM is not user-friendly and as it is not an effective self-service tool it will not be intuitive enough for today's sophisticated users.*

#### **You currently run SAP Ariba On Premise but want to look at cloud options**

*SAP Ariba is not issuing new On Premise product releases and is strategically moving to a cloud only model. On Premise solutions are often heavily customised and careful consideration is required to understand what can be achieved in the cloud, and what the strategy should be for what cannot be achieved in the cloud. SAP is actively moving all current On Premise customers to SAP Ariba Cloud.*

#### **You like SAP Ariba Cloud and want to evaluate complementary SAP Ariba products**

*If you already have SAP Ariba in your organisation you may wish to expand the breadth and reach of the product set to cover a wider scope of your processes.*

## The Benefits of moving to SAP Ariba Cloud



### Lower cost of ownership

Reduce large capital IT investment and free up IT resources for business critical activities



### Increased innovation

Faster change cycles, more frequent upgrades and quicker access to new functionality



### Better user experience

Consumer-style interfaces, easy-to-use via mobile and other devices



### Fully integrated solution

Giving you access to a wide product suite such as Ariba Pay, Guided Buying, Ariba Spot Buy, Fieldglass and Concur.



### Cover your spend

Cover your direct spend as well as your indirect spend through a single cloud platform and integrated business network



### Improved Business Processes

An opportunity to standardise processes and get access to best practice and simplified solutions

## Moving to the Cloud with Xoomworks - giving you the confidence with our SAP Ariba Capability

As procurement specialists we have been working with SAP Ariba for 17 years helping our clients manage and mature their suite of purchasing tools. We have played key roles in developing the right strategy for clients such as Sky and IAG. We understand the challenges and options available and can guide you to the best solution strategy. Once you have the right strategy, having more experience than most, Xoomworks have delivered over 50 successful cloud projects and can support you with your cloud implementation.

- Our XoomCloud methodology improves governance and efficiency of implementation for cloud projects
- Over 17 years of experience implementing SAP Ariba modules from Sourcing through contract management, P2P and analytics
- Strong focus on strategy and change management – delivering procurement outcomes not just technical go-lives
- Helping both suppliers and buyers to get the most from the Ariba Network (over 200,000 suppliers enabled)
- Provide service desk and release management through our experienced Operational Procurement Services team
- XoomTune optimisation dashboard and methodology to help you get more from your SAP Ariba implementation



## Strategy Review

If you're thinking of moving to the cloud, contact us and we'll help you assess your options and start your journey. We'll provide or perform:

- An overview of the SAP Ariba Cloud suite and an understanding of your options
- An assessment of your current situation, technology and business processes, aligned to your future goals
- A gap analysis with recommendations, a roadmap and business plan